

1 Cathy Chesson. She's one of the nurses of the medical services
2 section. And, I think you guys know the D1-E Monroe Staff,
3 Tekisha Smith, here, is the mediator. And we have Sophie Brice
4 in the back, who is the Judge's secretary. Kimberly Buck is the
5 Public Relations Director for the agency in the Louisiana
6 Workforce Commission. And, Michael Pittman is the, uh, IT guy
7 for the Office of Workers' Compensation Administration.

8 Uh, I'm gonna ask Mayor Mayo to come up and say a few
9 words. We're so happy to have him with us this afternoon and
10 we're so grateful that he has allow us to use his lovely
11 facility. Thank you. Mayor?

12 Mayor Jamie Mayo: Thank you, Madam Director. Let me say
13 good afternoon to everyone.

14 Director Sheral Kellar: Good afternoon.

15 Mayor Jamie Mayo: Let me, first and foremost take this
16 opportunity to welcome all of you here, Madam Director. Good to
17 have you here. Good to have all of you here today at Monroe
18 City Council Chambers. We welcome some of you to the City of
19 Monroe if you've never been here before. Uh, very quickly, we
20 are the birthplace of Delta Airlines and also the home of the
21 University of Louisiana-Monroe; as well as the largest corporate
22 headquarters in the State of Louisiana Centurylink, among others
23 that we are very, very proud of. Judge Jones had called maybe a
24 week ago and asked to have this facility to meet and, anytime a
25 judge calls you (laughter from audience), you'll answer. But,
26 we do appreciate that. But we do appreciate the hard work that
27 you and professionals are putting forth, having to address some
28 of the issues of Workers' Comp. and others. And, so, it's good
29 to be here. I may have to step out, but, anything that you need
30 while you're here, don't hesitate to let us know. And, we'll
31 see if we can help you with that. Thank you again, for being
32 here. And, we do appreciate all of the work that you're doing.

1 Director Sheral Kellar: Thank you. Thank you very much
2 (handclapping). Okay. We have some folks who've walked in
3 since, uh, I was at the podium earlier. And, uh, what we're
4 talking about is the medical treatment guidelines of the Office
5 of Workers' Compensation, uh, in reference to other participants
6 in the room. I had asked you guys to keep your comments to
7 three minutes. But, there is so many of us that you can just
8 ramble if you'd like to take the time (laughter). Uh, so, if
9 you would like to ask a question of the staff, or me, we will
10 try our best to address those for you. Would anybody like to
11 start? This always happens. Nobody wants to be the first
12 person to speak.

13 Judge Brenza Irving Jones: And, Mr., Mr. Edwards is never
14 quiet (laughter from audience). Attorney Edwards is never
15 quiet.

16 Speaker: Before today.

17 Director Sheral Kellar: Okay. Can I ask you to, we have a
18 court reporter who is going to transcribe everything we say
19 because I want to take it back home and review it. Uh, so that
20 I will remember what you say and hopefully use it to help us
21 solve some of the problems. So, when you begin to speak, give
22 us your name and who you represent.

23 Attorney Jimmy Edwards: All right. First of all, I want
24 to say that if Judge Jones wants me to be quiet, just put a
25 microphone in front of me (laughter from floor), I won't say
26 anything. Anyway, uh, what I was going to ask --- I'm Jimmy
27 Edwards. I'm a Workers' Compensation attorney here in Monroe
28 and I do just about 100% defense work for LAC claims and some
29 affiliated clients of theirs. And I wanted to know before today
30 --- I know this meeting was held in many of the different parts
31 of the State for a reason. And, I wanted to know what the
32 Workers' Compensation Administration is thinking at this time in

1 order to call these meetings. Is there any kind of a
2 preconceived notion about how well the guidelines are working,
3 or aren't working? It would help me to know that.

4 Director Sheral Kellar: Well, we know that, uh, several
5 things. Uh, the good news is that the guidelines are working in
6 the sense that it is doing what it was intended to do. And,
7 that is to get, uh, the treatment injured workers need quicker.
8 Before the medical treatment guidelines, it could have taken up
9 to approximately a year to get requested medical treatment
10 because you had to go to a trial on merits with medical
11 depositions, uh, second medical opinion depositions, independent
12 medical evaluation depositions, and then you had to wait for the
13 judge to make a decision. The medical treatment guidelines were
14 designed to get a response to a request for recommended
15 treatment in less than 90 days. And, to a great extent, it is
16 working. The vast majority of requests for medical treatment
17 receive a decision, uh, within that 90-day period. And, if a
18 1009 is filed with the medical director, he responds within 30
19 days. So, that's how it is intended to work. We know that
20 there are some hiccups in the system, because we have heard from
21 you individually. Some of you have called us to ask us specific
22 questions about, uh, things that, uh, we have not been able to
23 address up to this point. And so, my purpose in having the, uh,
24 town hall meetings in the various cities is to allow you an
25 opportunity to address the staff. Because you all generally
26 don't get a chance to do this. We don't put ourselves out here
27 very often. But, we're putting ourselves out here to hear what
28 your grievances are with respect to the medical treatment
29 guidelines. We know that tacit denial is a problem. We know
30 that getting, uh, copies of the, uh, file is a problem. We know
31 that people have complained that once the, uh, appeal gets to
32 the judge, there is no opportunity to, uh, present further

1 evidence to the judge. So, we know there are some problems.
2 But, we don't know all of it, because we haven't heard from you.
3 But, in the two cities that we have been in, thus far, uh, New
4 Orleans and Shreveport, we have a long list of issues that we
5 had never considered before. Uh, we're very close to the
6 process because we do this every day. But, you guys are in the
7 trenches. You do it every day as well. And, so, you have a
8 better --- a different perspective, I'll say. Not a better, but
9 a different perspective of how things are going than we do.
10 And, that's why we want to hear from you. Now, I want to say
11 one other thing. The medical treatment guidelines also work
12 because it has taken medical treatment issues out of the trial
13 pipeline. So, if you were to have a trial before Judge Jones
14 today, you could get a final resolution of your issue, uh,
15 within seven months, as opposed to, uh, 400 days. Which is what
16 it took five or six years ago. That's because those medical
17 treatment issues are not in the pipeline. So, it does work.
18 There are hiccups. We know what they are, some of them. But,
19 you know some that we don't. So, we want you to tell us what
20 those are.

21 Attorney Jimmy Edwards: I hope I am speaking for my
22 client. This is a client representative of mine. When I say
23 that overall, the guideline process has help in the
24 administration of determination of medical issues. Uh, because,
25 before when a dispute would arise, they were given SMOs which is
26 costly. Litigation would commence. Which is costly and a much
27 slower process with some issues. And, now, although in some
28 form I'm sure to do 1010s, 1010As and 1009s, and all that, it
29 does seem to expedite the process and I think that's where we've
30 gotten. As far as the 1010 process was designed to do and I
31 think it's working, do you agree?

32 Speaker: Yeah, I agree fully.

1 Director Sheral Kellar: Can you state your name for me,
2 please?

3 Speaker: Tommy Green. Uh, I'm claims manager for LAC
4 claims. And, I kinda have to reiterate what Jimmy has said.
5 Before, the 1010 process was pretty labor intensive and it
6 really didn't provide, you know, expedient treatment for the,
7 uh, for claimant as far as the way the process was set up. I
8 think with the 1010 process now, you know, once we do the
9 request from the writer, it turns out well weekly; actually
10 within the five days. I don't see as much of a problem ---
11 we're on the other side. I don't see as much of a problem with
12 tacit denial, maybe from our standpoint, because we are supposed
13 to, you know, turn that around quickly whether approved or
14 denied, so there may be some concerns that I am not aware of
15 from that perspective. But, as far as the entire process, it's
16 a whole lot more efficient than it used to be, from our
17 standpoint.

18 Director Sheral Kellar: Thank you.

19 Attorney Jimmy Edwards: And, I know we have other people
20 here, now. Thank goodness.

21 Director Sheral Kellar: Okay.

22 Attorney Jimmy Edwards: But, what I was gonna say is that
23 there are some issues that --- and I haven't spoken to my client
24 about this. This is just my free talk here. Uh, when there's
25 an issue that's more complex, like a surgery, a back surgery, a
26 neck surgery, I personally would like to see there'd be more
27 than five days for that kind of determination. Cause sometimes
28 it's hard for my client to get to an UR professional, get an
29 opinion, have it properly evaluated, and turn that around in
30 five days. Now, if it's for MRI or CT Scan, or physical
31 therapy, that's easy. But, some of the surgeries are a little
32 more complex. So, that's one issue. And, the other thing is,

1 and maybe I'm kinda of speaking now for folks on the plaintiff's
2 end --- it does seem like there might be some initial time to
3 respond. Not the period of time that's in effect now but I
4 think there's already been some, some, uh, some complaints or
5 feedback for having a long period of time to respond to the 1010
6 denial, to file the 1009.

7 Director Sheral Kellar: I think, uh, some attorneys, on
8 the other side, claims attorneys, have requested, uh, 30 days to
9 respond as opposed to the 15 as it is now. So, we are aware of
10 that issue and we'll be looking at it.

11 Attorney Jimmy Edwards: Okay. Now, I'm giving up this
12 microphone.

13 Director Sheral Kellar: Thank you.

14 Attorney Jimmy Edwards: I've done my part.

15 Director Sheral Kellar: Okay. Thank you.

16 Attorney Jimmy Edwards: Thank you.

17 Director Sheral Kellar: Uh, we're here to talk about the
18 1010, 1010A, 1009 process, medical treatment guidelines. If you
19 have any questions, concerns, complaints, criticisms, please
20 speak up and, uh, I'll recognize you. Give your name, uh, who
21 you represent before you begin. So, who's next?

22 Speaker: I have a question.

23 Director Sheral Kellar: Okay.

24 Speaker: Hi. I'm Connie of Louisiana Pain Care. The
25 biggest problem that I see is that, in a urine drug screen test
26 for, let's just say 17 components. So each component has a CPT
27 code. The biggest thing I'm finding is that they're being
28 denied because the adjusters are not reviewing it correctly.
29 They say it's an exhausted list. When they are not reviewing
30 the attached explanation letter that explains why we're
31 requesting the CPT code times 17. And the problem is, we are
32 prescribing medication to patients. We have to be compliant in

1 making sure that they're, they're doing their medication regimen
2 correctly. So, if we don't get those through, then I have to
3 wait, I have to appeal it. So, that process goes from a
4 possibly ten-day timeframe to --- I have some right now that I
5 am still waiting from the July.

6 Director Sheral Kellar: So, are you submitting 1010s to...

7 Connie: Um hum. I submit a 1010. I have an explanation
8 letter that explains the CPT codes of my work requesting, what
9 we're requesting. I send the records. I send the past hearing
10 drug screen and I still get back denials that state the patient
11 doesn't show abusive behavior. The patient lists an exhaustive
12 list of CPT codes. When I've explained why we're doing it. And
13 all at once they call me, like, before they deny, they call me
14 and say, "Hey, can you explain this?" When I explain to them on
15 the phone, they completely understand it. I don't know what
16 else to do to make it easier. But, I mean, I have honestly,
17 that I know of right now, over 17 that have been denied. And,
18 those are patients that we're still prescribing medications. We
19 are prescribing medications and are not able to do the urine
20 drug screens unless we just don't get paid for it. And, that's
21 something that's new. It's come across with, you know, the
22 State of Louisiana where it says in the documents that we are
23 able to do that on a quarterly basis. The adjusters are not,
24 they're not abiding by that.

25 Director Sheral Kellar: Dr. Picard, do you see the
26 requests for this?

27 Dr. Jason Picard: Yes, very frequently. And, there's
28 nothing that we can probably do about your 1010 denials other
29 than tell you to file a 1009. I don't think I can recall a time
30 that I've denied one of the urine drug screens.

31 Connie: All right. You don't.

32 Dr. Jason Picard: It's...

1 Connie: It's just the timeframe. You know, it's just a
2 long process.

3 Dr. Jason Picard: Yes. Cause it's taking more time with
4 that.

5 Connie: Right.

6 Dr. Jason Picard: Hopefully, they're gonna to get to the
7 point at some point if we keep approving them because the
8 guidelines do not specify the amount of drugs you can do, or how
9 often you can do it. So, when you send it to me, it's gonna be
10 approved.

11 Connie: Okay.

12 Director Sheral Kellar: Go ahead, sir. (Pause). We'll
13 come back to you, ma'am.

14 Speaker: Okay.

15 Speaker: I want to kinda add to that with the urine drug
16 screen.

17 Director Sheral Kellar: Your name, please, sir?

18 Speaker: Matt Davis, Case expert: Uh, with the urine drug
19 screens, what we are seeing from the medical case management
20 side...

21 Director Sheral Kellar: Who did you say you were?

22 Matt Davis: Case Expert, I'm a case manager in UR. What
23 we're seeing is that the guidelines do state they should be done
24 randomly, and they're not being done randomly. They are being
25 done every time they come in. Which is not random based on they
26 know their appointment is coming up. They know they're gonna be
27 seen and they are doing the tests. So, they know that if they
28 come in, the test is gonna be done. On top of that, we're
29 seeing also that even though in some instances, that the quality
30 of urine drug screen was a negative, that we still would do a
31 quantitative on top of the qualitative drug screen. So, we're
32 doing the qualitative up front and then we doing the

1 confirmation on the back end when the qualitative was
2 "consistent with what the medication was." I do understand that
3 in some instances, drugs like tramadol cannot be tested on a
4 qualitative drug screen. But, we feel as though when the
5 qualitative is within what they're taking, and we've done
6 quantitative confirmations in the past and it also showed that
7 they were taking the medications properly, then why are we
8 continuing to request confirmation over and over and over again?
9 Which is running a slew of medications from things that, some
10 things I've never even heard of. I have had to do numerous
11 searches on. Mainly, there needs to be some more specification
12 on what can be done. I wanna kinda add to it. But it's a
13 little bit over. Just a latitude guideline on the fee schedule.
14 Per Medicare, 80101 allows for one K of \$65.00 for Medicare.
15 But we don't address it or respond for fee schedule. When we
16 take 80101, it's done 12 times, 16 times, 18 times. However
17 many times they are addressing that medication. So, a doctor
18 who's doing the drug screen at Medicare is being paid \$65.00 for
19 reimbursement for doing that drug screen, whereas with Workers'
20 Comp. they're being reimbursed at \$650.00, \$750.00, \$800.00,
21 because we're not addressing that on a fee schedule because
22 Medicare, they took the initiative to made that change. We did
23 not, you know, respond. So, they're being compensated no less
24 than 12 to 15, 18 times more for Medicare's reimbursement.

25 By Director Sheral Kellar: So, is it your suggestion that
26 one, that, uh, the medical treatment guidelines be revised so as
27 not to require so many, uh, urine drug screens?

28 By Matt Davis: Correct.

29 By Director Sheral Kellar: And then, two, uh, regardless
30 of the 1059...

31 By Matt Davis: Of the fee schedule.

1 Director Sheral Kellar:...the fee schedule should be
2 adjusted to make the, uh, costs for that?

3 Matt Davis: It's not cost effective a lot of times, for
4 whatever it may be, because what we see is not only they bring
5 some many drug screens, but we see situations where it's
6 inconsistent and then nothing is done. Well, if nothing is
7 done, why are we even doing the drug screen?

8 Director Sheral Kellar: So, if a CPT Code 80101 is not in
9 the Workers' Comp. Medical Fee Reimbursement Schedule, what is
10 the \$650.00 for?

11 Matt Davis: It is in the fee schedule.

12 Director Sheral Kellar: It is?

13 Matt Davis: It allows a charge for each medication you try
14 to keep a run. So, if you run for THC, or whatever, say you
15 charge for each lab, each unit, instead of with Medicare, it's
16 the whole thing. The whole drug screen is 8001. In Workers'
17 Comp. it 80101 per line. So, you're charging 12 units for that
18 one drug screen that you did. So, like I said, being reimbursed
19 at almost 1200 to 1500, 1800% versus what Medicare is
20 reimbursing at.

21 Director Sheral Kellar: Okay. I understand. Thank you.

22 Matt Davis: But, as from the medical side, there's two
23 things. Why is it being doing every time? When it's
24 inconsistent, why is it not being addressed every time? And,
25 then if it says in the treatment guidelines to be done as a
26 random screen, if they know they're gonna be screened every time
27 they come in, it's not random. It's being done every time they
28 come in. They know it's gonna happen.

29 By Connie: I have a comment. It's not being done every
30 time they come in. But, the only way that I can make it
31 somewhat random, is to request it and on the 1010, put a date
32 range. I have no control over the fact that the adjusters or

1 the carrier, they copy the patient on everything I send out.
2 So, if they send in an approval, their patient is getting a copy
3 of that approval. I can't help that, you know. I mean, they're
4 gonna know that document, the urine drug screen, approved
5 through Workers' Comp. There's a 90-day date range on those
6 1010 forms for that range if its recent. It's not done every
7 time they come. Uh, as far as being inconsistent, we address
8 that in the clinic sometimes. I mean, it depends on the
9 patient. I see what he's saying, especially about the 80101. I
10 agree with him. That's my biggest issue. And he sees it as
11 much as I do that I send him a request and it says times 17
12 because that's the way we bill it. We don't get paid for that
13 much but that's the way we bill it. The randomness, that's the
14 only way I know how to make it random, is a good date range. I
15 don't know how else to make it random. Because if I do it
16 further than 90 days --- I've done it six months before and the
17 adjusters hit me back with that like, Hum, why so long? So, the
18 90 days seems to be the easier way for me to get it random. I
19 mean, we don't have anything to do with that next visit because
20 most of the time it's not approved that quickly. But that's the
21 only way that I can make it somewhat random. Again, he's right.
22 The patient is still aware that they are gonna have a drug
23 screen at some point because there's no way for me to stop them
24 from knowing because they're getting that information in to
25 them.

26 Director Sheral Kellar: That's, that's an issue that we
27 could take a look at and see if we might be able to address it.
28 I think all of you who deal with the medical treatment
29 guidelines are aware that we have a medical advisory consult
30 that is required to update the medical treatment guidelines.
31 So, we can report that issue to them and see if there's
32 something they can do to address your concerns.

1 Matt Davis: My concern is, is it okay if I speak?

2 Director Sheral Kellar: Yes. Go ahead, yes.

3 Matt Davis: My concern is for the patient safety. I mean
4 if we, if we have a drug screen that is inconsistent and we're
5 not addressing it, and they continue to say they are taking
6 medication on top of what they're supposed to, that's not safe
7 for an injured worker and they're out driving, they are
8 currently working at the time, that's not safe for whoever
9 they're with. There needs to be something in the guidelines
10 that not only supports when the drug screen should be done, but
11 how they should address the, the negative --- the inconsistency,
12 I'm sorry, not negative, an inconsistent reading in the drug
13 screen, how the doctor should move forth with that. Cause right
14 now, it's, it's really just left in the hands of the physicians.
15 And this is threat. We do all over the State of Louisiana.
16 This is obvious all over the State. They're doing the same
17 thing. They're doing, a lot of the problems, more so in certain
18 areas. But, I just wanted to throw that out there.

19 Director Sheral Kellar: Thank you.

20 Connie: It should be left to the physician. The physician
21 is the one who is prescribing the medication. It's in the
22 license that, that you screen four or five prescribers'
23 medications. We do drug screens. We do pill counts. We
24 discharge patients. We wean medications. I mean, we more than
25 make up for what we should do on patients. I mean I, without
26 the physicians speaking, I'm speaking for them, and that's in
27 our clinic, those are the things we do when administer drug
28 screens. A lot of times if they will get sick, which is what we
29 do in clinic, it shows a very limited amount of drugs. A lot of
30 times it's illicit drugs. Possibly Norco, Percocet, the toxic
31 drugs. If those are inconsistent, then we request the
32 qualitative. Which is what Matt's talking about. If that's

1 inconsistent, then we request quantitative, which is
2 confirmatory, which we send out. The confirmatory is the only
3 test that shows dreaminol, uh, duragesic patches. It shows if
4 they're positive for methamphetamine. It will tell us if it is
5 illicit. That is the only way for us to know if they're on
6 methamphetamine. That's the only way for us to be able to be
7 100% positive that we're tracking what they're doing.

8 Director Sheral Kellar: And, I appreciate what both of you
9 are doing and what you're talking about. But, I think that you
10 know that uh, the, the drug use, overuse, over-prescribed, is a
11 big, big issue in Louisiana. Uh, and it's not just the Workers'
12 Compensation issue. It's a general healthcare issue. Uh, it is
13 one that our Governor is aware of. Uh, this past legislative
14 session, he, uh, convened an open door commission to look at the
15 use of drugs, uh, in our State. And, I think we are one of the,
16 uh, highest, uh, the state with the highest number of abuse of
17 opioids in the country. As we always are. We're always number
18 one on the bad list at the bottom of the good list. But, we are
19 aware that you're having these problems. Uh, it is a general
20 healthcare problem but it does affect Workers' Compensation
21 patients. And I'm glad you're bringing it to the forefront and
22 that we know about it. And, we will address it in the context
23 of the opioid condition and the context of the meds as well.
24 Thank you very much.

25 Speaker: Do you have access to the opioid commission at
26 all? Because as far as what I've seen...

27 Director Sheral Kellar: Okay. Uh, tell me who you are.

28 Speaker: Bernie Davis. I'm case manager. Bernie Davis.
29 What I've seen kinda with doing the utilization review, is
30 there's different standards out there for the pain management
31 and the drug tests. American Medical Association for the pain
32 management sets out rules that's put it in tiers. Tier one is a

1 patient who is at no risk, should have referral once a year.
2 Tier two, they say is a patient who has the potential of a risk.
3 And Tier three is people who have shown risks or are addicted to
4 drugs or have history of that and they're in that tier, which I
5 see them anywhere from six to eight drug screens a year. So,
6 maybe that may be something that they can kinda take a look at
7 whenever they're reviewing that. Cause what I've seeing is,
8 it's not just one doctor in an area. But they're running drug
9 screens monthly, and not just monthly but they're either in the
10 confirmatories and they're doing 52 point drug screens on things
11 most people never even heard about. And, they are not
12 addressing it. And if they do get responses back, it's like,
13 for instance, I had a gentleman who had tested positive for
14 meths four times. Four pieces of drug screen. Positive for
15 meth all four times. And when I discussed it with the doctor,
16 it's coldness. Well, okay, give us a little more information
17 before we can, you know, help us out here because, you know,
18 what we're seeing is although we will uphold our end of the
19 bargain, it's not being upheld over there. So, we're having,
20 there's a disconnect between physicians and carrier, to kinda-
21 We all need to be held to the facts, basically. If the patient
22 is not doing what they're supposed to and they are going off
23 their treatment regime, they'll get back in there. Help us out.
24 Let's figure out what we need to get them the treatment that
25 they need but continually give them that medication. I mean,
26 that's we're seeing. We're seeing nothing is being doing for
27 positive drug screens or negative drug screens. And, so that's
28 a lot of the plight right now. And maybe if the opioid were
29 cancelled or denied, they could look at something like that and
30 figure out some kind of rule to set.

31 Dr. Jason Picard: We just need a happy medium that, that
32 helps, that's in the best interest of the patient where the

1 doctor feels that he, he or she, is giving the medication with
2 all the information they're being given. They're not going to
3 determine denials for urine screens but also the carrier, and
4 there's a nurse involved, or whoever feels as though that things
5 aren't being over-utilized and overdone so there's just a happy
6 medium so that everybody is, I guess, appeased and, uh, I think
7 that would be the best.

8 Director Sheral Kellar: I think, uh, that when we all take
9 a look at the opioid issue, overuse, abuse, overprescribing, uh,
10 I'm hoping that the commission will come up with a balanced
11 approach to pain management. Because in my opinion, just on
12 pills and pain, or pills and pain should not necessarily be used
13 in the same conversation. There are all kinds of, uh, different
14 modalities you can use to adjust pain rather than a pill. You
15 can do behavior modification. You can do topical medication.
16 Uh, you can do physical therapy. There are a lot of things
17 that, that, have not been, that are not being considered by our
18 physicians. The easiest thing to do is to throw a pill. But,
19 that's not the best way. We know, because it causes the general
20 population and our Workers' Compensation workers to become
21 addicted to overdose. And again, if you throw them off, then
22 they go out into the street and get illicit drugs and that
23 drives up the heroin overdoses that we have in this state.
24 We're number one for that, as well. So, it is a good discussion
25 that is being had by many people. We're not unaware of the
26 problem and so as we address your drug screen issue and the
27 random test taking and that sort of thing, we will consider all
28 those issues, as well. Okay?

29 Bernie Davis: Thank you.

30 Director Sheral Kellar: Thank you. Anybody else? Would
31 you like, you had a comment, ma'am? Do you have a comment? No?
32 Okay. Anybody else?

1 Attorney Jimmy Edwards: May I have the microphone?

2 Director Shiral Kellar: Yes, go ahead.

3 Attorney Jimmy Edwards: Jimmy Edwards, and I just had a
4 question, it's just a curiosity of mine. How the feedback is
5 now from the medical community. They're the ones that have to
6 do these Form 1010 submissions. Is it negative, positive, a
7 little of both, or, are you getting feedback?

8 Director Sheral Kellar: Uh, in Shreveport the meeting was
9 at the Louis-Knighten Medical Center. So, we had an opportunity
10 for lots of healthcare professionals to come and speak with us.
11 And, it was a very lively conversation. Uh, they're having lots
12 of problems that we were not aware of prior to the meeting
13 yesterday. Uh, a lot of their problems are regarding tacit
14 denials. Uh, you don't have that problem with it, but when they
15 send 1010s, they get lost in a blackhole and nobody ever
16 responds. So, they don't know when the five days begin to start
17 the 15-day process to file the 1009. They, uh, might get, uh,
18 uh, a denial from a UR person and an approval from, the
19 adjuster, and then they don't know which one they're supposed to
20 rely on. Things like that. Uh, but because the people that
21 work in Shreveport were the guys who do the 1010s for the
22 doctors. There, in New Orleans, there was a doctor represented.
23 The doctor wasn't there but his representative was there. So,
24 things are not good out in 1010 land. And, uh, we're finding
25 that...

26 Bernie Davis: Can I ask this? When you said they were
27 having some issues as far as 1010s, some were denied and some
28 were approved, did they did they specify where those are coming
29 from? Were those from outside the State of Louisiana that
30 they're getting most of the, uh, most of those adjusters that
31 really don't know what's going on in the State or is that, are

1 they seeing that with, you know, adjusters that are licensed and
2 practice in the State of Louisiana?

3 Director Sheral Kellar: You want to answer, Dr. Picard?

4 Judge Brenza Irving Jones: I don't think that was
5 discussed.

6 Director Sheral Kellar: Well, well...

7 Dr. Picard: We do get a lot of out-of-state denials, out-
8 of-state carriers in your reviews. But, I can't say
9 specifically the tacit denials, where they're coming from.

10 Bernie Davis: Okay.

11 Dr. Jason Picard: They do it as a tacit denial and from
12 the carrier.

13 Bernie Davis: I understand there's a lot of...

14 Connie: I mean, it's like day-by-day, the drug changes.

15 Director Sheral Kellar: Are these tacit denials or
16 denials?

17 Connie: Denials.

18 Director Sheral Kellar. Denials.

19 Connie: Or, I don't hear anything. I have one right now,
20 that's actually a drug procedure. And, I actually faxed it in
21 today. It's the third time I faxed it. I put on there "Today.
22 This is delaying patient treatment for the third time I have
23 been faxing it in to you." So, at that point, it's too late for
24 me to send it to you. When it's too late for me to send it to
25 you, you know, when I wasn't getting a response and I've gotten
26 one response and the girl said, "Oh, a judge just changed such
27 and such." That's the biggest issue I have. I don't have a
28 problem doing the 1010s at all. I have a problem with the
29 process.

30 Cathy Chesson: Right. And, then, that's why we, a lot of
31 times it was (Indistinguishable) before it gets to us.

32 Connie: Right.

1 Cathy Chesson: So, so, this has really made us aware of a
2 lot of those issues. Uh, and, we've gotten some complaints
3 about making the way some of the, what we call domestic original
4 carriers, are handling their responses. But, they are
5 responding. A lot of what we're hearing about, uh, the tacits,
6 or, you know, these, who's supposed to be getting the answer.
7 It's a lot of the national carriers that are, you know, some of
8 them don't even have people here and some of them large, you
9 know, large TPAs a lot of them, needs to be little smaller and
10 kinda reachable out around the State, and, you know, it's become
11 a lot of national TPAs and so I think that's what we want to sum
12 up, uh, with the working relationships we've had in the past.
13 And, that's something that we're gonna have to do.

14 Tommy Green: To follow your concept, I'd like to interject
15 something here as well. I don't think, when this first came
16 out, the learning curve was pretty steep for us and I think it
17 was pretty steep for providers as well, just to learn an
18 entirely new process as far getting it processed caused it
19 concerned us. I think that since we've learned it and since we
20 know it, at least with our TPA, I don't see us having a real
21 issues with the process, itself. I think it works really well
22 from our prospective and I hate to see us throw the baby out
23 with the bath water because, you know, and I know we have to
24 deal with those companies anyway, regardless of where they're
25 at. But, I hate to see you change the entire process back to
26 where it was or completely changed because companies aren't
27 complying with, you know, how the process is supposed to work.
28 And, you know, what I said earlier, I think it's the best
29 process and I'm real hesitate, and Jimmy can, I think you can
30 agree with it. We were real hesitate about going into this 1010
31 process because you're used to the old way of doing things.
32 But, now that we've learned it, and I think it expedites on the

1 treatment. I think it's a good process that both, you know, the
2 insurance company or the employer and the provider working
3 together, you're getting the treatment that's necessary for that
4 injured employee quicker. So, I encourage you, please, you
5 know, let's not completely change what we're doing because we
6 have some third-party administrators or insurance companies that
7 just don't know the process or they're not complying with the
8 process.

9 Director Sheral Kellar: It's, it's not our intent to throw
10 the baby out with the bath water. (Laughter.) Our medical
11 treatment guidelines work. The vast majority of time, they do
12 exactly what they're intended to do. It's the injured worker,
13 the medical treatment that he or she needs quickly. And, as I
14 said, it has also reduced the time for, uh, making decisions on
15 other kinds of things because we don't have the medical
16 treatment decision in the pipeline. So, we're not getting rid
17 of the medical treatment guidelines. But, we are aware that
18 there are problems with the, with the manner in which we
19 process, uh, 1010s, 1010As, and 1009s. So, we want to try to
20 rectify those problems. But, you guys do it every day. We deal
21 with the paperwork but we don't deal with the process. So, we
22 want to know what your problems are. We've heard a lot that we
23 hope to go back home and try to fix. But, no, we're not getting
24 rid of the medical treatment guidelines.

25 Speaker: And some of it may just be educational as a
26 matter of identifying, you know, who cost task the ones that
27 needs to be processed.

28 Director Sheral Kellar: Cathy?

29 Cathy Chesson: Yes. I wanted to address the young lady in
30 administration. You said for the third you sent it in, and you
31 haven't gotten a response from the carrier?

32 Connie: Right.

1 Cathy Chesson: So, I guess a suggestion, if I'm
2 understanding you correctly, would be when you filed that first
3 1010 and you've waited those five business days and got no
4 response, given when you send it in is of tacit to us. If you
5 have everything in that chart that you need and it's timely,
6 it's going on to Dr. Picard and he'll have to give a decision.

7 Connie: I understand. I honestly just forget to do it,
8 but I have so many that, you know, that I set it to remind me in
9 five days and I guess I just need to start doing that on those.

10 Cathy Chesson: Right. As soon as you do a TPA, or
11 whatever works for you, as soon as it passes that mark, you'd
12 want to send it on in here to us and you know, we're a little
13 behind right now because of the flood but we're gonna catch up
14 and he's gonna kick out those decisions fairly quickly at some
15 point in the future.

16 Director Sheral Kellar: Judge, let me ask you a question.
17 Uh, as a result of the flood, right now it's only in the
18 affected parishes, but prior thereto, it was in all of the
19 State. The Governor suspended time delays. So, with regard to
20 the five days tacit denials, that 15 days to file, wouldn't that
21 have been suspended as well?

22 Judge Brenza Irving Jones: Correct.

23 Director Sheral Kellar: Okay.

24 Judge Brenza Irving Jones: That's correct. Cause it was
25 very clear that it was all delays.

26 Director Sheral Kellar: Okay.

27 Judge Brenza Irving Jones: Yes.

28 Director Sheral Kellar: So, so, the new executive order
29 came out this week?

30 Judge Brenza Irving Jones: In the earlier part of this
31 week or the end of last week.

1 Director Sheral Kellar: Okay. Do you guys understand
2 what, what I'm talking about? Okay. So, uh, the carrier has
3 five days to render a decision on your 1010. If they don't
4 render a decision, then you have 15 days to get the 1009 to the
5 medical director. As a result of the flood, which was August 11
6 through September 8, the Governor issued an executive order
7 suspending all prescriptive periods and specifically named
8 Workers' Compensation. So, that meant that if you filed a 1009
9 outside the 15-day period, we would have accepted it because
10 your delays were suspended. Now, those delays were suspended
11 until September 9th.

12 Judge Brenza Irving Jones: Ninth.

13 Director Sheral Kellar: But, last week, he issued a new
14 executive order to suspend delays in the affected parishes, and
15 there were 23 parishes. So, and, it also specified that you had
16 to say, certify, how you were affected. How the flood affected
17 your inability to get something to us in a timely fashion. So,
18 you might want to go to, uh, I think it's the Secretary of
19 State's website to look at those executive orders from the
20 Governor, and, uh, see how it might apply to you with respect to
21 delays for filing 1009s. And, I don't think this last one has
22 any end date on it.

23 Speaker: Uh, maybe the 30th of August?

24 Judge Brenza Irving Jones: I thought it was the end of
25 September.

26 Director Sheral Kellar: The end of September?

27 (Simultaneously speaking): The end of September.

28 Director Sheral Kellar: Yeah. You might want to go to
29 their website and look at their executive order and see how it
30 might apply to you. Yes, ma'am?

31 Speaker: I also work for...

32 Director Sheral Kellar: State your name.

1 Speaker: My name is Angie. I also work with Connie at
2 Louisiana Pain Care. And, once Connie gets the approval for any
3 treatment, uh, with her 1010, she faxes it in and is given
4 authorizations for any pain management procedures. The
5 procedures are performed and the claims are submitted with
6 documentation. We do not schedule or perform any procedure
7 without authorization. Once the claim is submitted, we wait,
8 and wait, and wait, for response. When we finally get response
9 after repeated phone calls, faxes, then we get denials. And,
10 the denials state "no 1010s are on file. When they deny it's
11 stated "not medically necessary." When those adjusters already
12 have every visit that that patient has already been seen:
13 office visits, drug screens, every type of report that they need
14 on that patient, they have it already for review and then
15 they'll ask for additional records. They have referring
16 doctors' records. They have everything they need. And, we
17 still get repeated denials.

18 Director Sheral Kellar: Okay. I need to make sure I
19 understand what you're saying. So, you submitted a 1010. The
20 1010 was approved by the utilization review company?

21 Angie: Yes.

22 Director Sheral Kellar: And, then you send that approval
23 along with the appropriate documentation to the adjuster?

24 Angie: To the Workers' Comp. Company.

25 Director Sheral Kellar: To the Workers' Comp. Company.

26 Angie: To the adjuster, right.

27 Director Sheral Kellar: And, then they denied your
28 request, saying that the treatment is not medically necessary?

29 Angie: Yes, ma'am.

30 Director Sheral Kellar: Judge, would you like to address
31 that issue?

1 Judge Brenza Irving Jones: Well, the adjuster is not
2 responding once...

3 Angie: The adjuster --- once the claim gets to the
4 adjuster, she has to then approve, uh, for that claim to be
5 paid.

6 Judge Brenza Irving Jones: Right.

7 Angie: Then, she, she stops everything. She or he stops,
8 and states that that treatment was not medically necessary and
9 it's already been...

10 Director Sheral Kellar: Approved by that utilization
11 review committee.

12 Angie: ...already been approved and it still gets repeated
13 denials.

14 Connie: On top of everything, I've already done.

15 Director Sheral Kellar: Who do you, do --- the procedure
16 has been...

17 Angie: The procedure has been performed by the physician.

18 Director Sheral Kellar: At this point, I think a 1010 ---
19 1008 would be appropriate.

20 Judge Brenza Irving Jones: Yeah. I would think so. I
21 think that's the only thing that's left to do.

22 Speaker: Sue. (Laughter.)

23 Angie: Once you get a denial, then you need to send a
24 1008?

25 Judge Brenza Irving Jones: Yeah.

26 Director Sheral Kellar: Uh, yeah. If you have an approval
27 of the utilization.

28 Cathy Chesson: We don't do anything without that 1010.

29 Director Sheral Kellar: The 1010 has been approved?

30 Angie: Yes, ma'am.

31 Director Sheral Kellar: The procedure has been performed?

32 Angie: Yes.

1 Director Sheral Kellar: Then you've submitted the
2 appropriate documentation for payment. Uh, I think, that, uh, a
3 1008 would be appropriate.

4 Judge Brenza Irving Jones: Yeah. That's the only thing
5 left.

6 Director Sheral Kellar: You have 60 days from that date
7 to, uh, pay, uh, the bill before, uh, and, what that also means
8 that you're going to need to get an attorney to file that.

9 Judge Brenza Irving Jones: Right.

10 Angie: Okay.

11 Angie: To file a 1008?

12 Director Sheral Kellar: Yes, ma'am.

13 Judge Brenza Irving Jones: To file a 1008.

14 Angie: Okay.

15 Judge Brenza Irving Jones: Yes.

16 Angie: So, what's the timeframe, though, after, after
17 we've repeatedly made our phone calls for the follow up, after,
18 and we look at 30-45 days for that claim to be paid, we look at
19 30-45 days for the patient. We're going into from 90 to 120
20 days before we can even get someone to answer our phone call.

21 Judge Brenza Irving Jones: Well, I'm not familiar with any
22 deadline that you will have to file the 1008. I guess it'll
23 just depend on what level you all set if it's, if after 30 days
24 there's no response, then you could create a policy that said
25 then you'll go on and file the 1008.

26 Angie: Okay.

27 Attorney Jimmy Edwards: Or, you can notify the plaintiff's
28 attorney and they'll file the 1008.

29 Judge Brenza Irving Jones: That's true. That's true. Uh,
30 I do see a plaintiff's attorney in the audience. Mr. Bruscato?

31 Attorney John Bruscato: Hello.

1 Judge Brenza Irving Jones: Do you have any, I think before
2 you came, she indicated that we were just looking at the
3 process, seeing what we can do to, uh, change it, adjust it,
4 make it better. Uh, from your prospective, do you have any
5 suggestions or ideas?

6 Attorney John Bruscato: John Bruscato from Bruscato Law
7 Firm. From my standpoint, by the time the treatment has already
8 been requested and denied, the deadline is over with by the time
9 I find out, usually. So, if we ever get into litigation, that's
10 the only time that I'm looking to see if there's been any 1010s
11 that's been denied. But we try to do in my office is request
12 any and all 1010s that have been denied. When we send out a
13 letter of rep, and ask the provider to refile the 1010 and see
14 if they'll deny it again. Uh, from the medical provider's
15 standpoint, to be honest with you, I don't have very many
16 litigations involving that particular issue. Although I think I
17 did have one with Mr. Edwards (Laughter). And, we very amicably
18 settled that matter.

19 Judge Brenza Irving Jones: Very good.

20 Attorney John Bruscato: But, uh, (Very indistinguishable),
21 I'd be happy to talk to him (Laughter).

22 Director Sheral Kellar: The denials, especially the tacit
23 denial, faces that problem because it, it creates an artificial
24 date; a five-day date. And, so, you have to figure out what
25 that artificial date is and start counting from there. And,
26 many times, the claimant's attorney doesn't even know that it
27 was submitted.

28 Judge Brenza Irving Jones: Right.

29 Director Sheral Kellar: And, so, he doesn't know that it
30 was, that there was no response and that there will be a denial,
31 to key him into you know, the 15-day delay. So, uh, we're aware
32 that those are problems that, and will we would look at.

1 Bernie Davis: My understanding is that if it's denied, and
2 I know that uh, we advise whoever you are, it should always be
3 sent to, if the patient is not represented, at least the patient
4 information representatative absolutely needs to be sent to the
5 attorney. So, if he's not receiving that denied 1010, then
6 they're not doing what they're supposed to be doing on uh,
7 denials. Cause it's supposed to go to that claims
8 representative.

9 Cathy Chesson: Yeah. (Indistinguishable - others
10 simultaneously speaking.)

11 Judge Brenza Irving Jones: Yes.

12 Director Sheral Kellar: One at a time, please. You're one
13 of the good guys. Because one of the biggest complaints we've
14 heard is that the healthcare provider will send the 1010 to the
15 UR company and will not send in a copy of it to the plaintiff or
16 the plaintiff's representative. So, they have no idea that
17 their request for medical treatment has been requested. And,
18 so, they don't know when the five days begin. As a matter fact,
19 the first notification that the plaintiff's attorney might get
20 that a 1010 has been filed is when they receive a notice from
21 our office saying we have received a notice that we have filed
22 your request for recommended treatment. But, at that time, the
23 15 days are up.

24 Bernie Davis: Well, I've been sending --- they're not
25 required to re-sending the 1010. For one, they'd be inundated
26 with 1010s. They're really not going to worry themselves for
27 something that was approved. They're gonna worry themselves for
28 something that was denied. So, if it was denied, then that
29 carrier's whoever is doing it should, the UR company, should be
30 ceasing that denial to that plaintiff's attorney. I mean, that,
31 if I'm not mistaken, that was required in the 1010 process.

32 Director Sheral Kellar: The medical treatment...

1 Attorney John Bruscato: (Indistinguishable.)

2 Director Sheral Kellar: The medical treatment process
3 requires that when they...

4 Various Speakers in background: (Indistinguishable.)

5 Director Sheral Kellar: Listen. The medical treatment
6 process requires that when the healthcare provider sends the
7 1010 to the UR company, it is also sent to the claimant's
8 attorney. And, that is not happening.

9 Bernie Davis: Prior to a decision being made?

10 Director Sheral Kellar: Prior to the decision being made.
11 As soon as you send it to the, uh, UR company, you need to send
12 it to the claimant or his representative. The claimant or his
13 representative doesn't know about it until you send him a
14 notification from our office saying that it has been filed. By
15 that time, the 15 days have run.

16 Attorney John Bruscato: I going along with Mr. Davis. I'm
17 not sure that I want to be inundated for every 1010 for every
18 one of my clients, but if it's denied, I feel like I need to
19 know that. And, I need to know the day it's denied.

20 Judge Brenza Irving Jones: Absolutely.

21 Attorney John Bruscato: And, if I don't, I'm unable to
22 properly address that medical concern for my client and my
23 clients certainly, in 99 cases out of 100, isn't even gonna have
24 a clue about this process or what could or should be done to get
25 it through.

26 Director Sheral Kellar: Cathy, is that right? That every
27 time a 1010 is filed with the UR, they're supposed to send a
28 copy to the uh, claimant and his attorney?

29 Cathy Chesson: I'd need to look at the 1010, but I thought
30 that was correct. (various comments - indistinguishable.) I'd
31 have to look at the 1010 and see.

1 Dr. Jason Picard: I think it's the response. The approval
2 or denial has to be sent to the (Indistinguishable -
3 simultaneous responses and comments.)

4 Cathy Chesson: But I will say, also, what we see on the
5 1009 when they come in --- and this happens quite often --- is
6 that plaintiff's attorney is not listed anywhere on the 1009.
7 So, there's a lot of cases where the attorneys have been given
8 revocations that we aren't aware of it. And, even though if
9 Mary Jones is the patient, she sent in a 1010 before, we don't
10 have the time to date her reference and the facts we needed.
11 So, that's part of the issue too, why the claimant's attorney is
12 not getting notice. Cause they're not even listed on the 1009.
13 Then we get calls. Then we have to get a letter of
14 representation. Then, we can release everything at that point.

15 Director Sheral Kellar: This is a letter from --- I was
16 mistaken. This is a letter from an attorney about a 1009. He
17 says, "Once again, I'm having to object to the filing of a 1009
18 because this medical provider did not provide my client with a
19 copy of the 1009 and the accompanying documents. The first we
20 heard of this was the notification by your office that the 1009
21 was filed by the healthcare provider." So, that means then that
22 the, uh, employer doesn't have an opportunity to respond to the
23 1009 appeal, uh, before Dr. Picard renders a decision. I get
24 these all the time.

25 Attorney Jimmy Edwards: Has there been any discussion
26 about doing something about those tacit denials to remove or
27 lengthen that delay period...

28 Director Sheral Kellar: Uh...

29 Attorney Jimmy Edwards: ...to appeal? Cause if somebody's
30 doing a tacit denial, then why should there be a 15-day delay to
31 appeal that? It might encourage more real denials.

1 Director Sheral Kellar: There has been, uh, conversations,
2 a lawsuit, about the tacit denials and, uh, there have been
3 suggestions about the delay. You know, there have been a lot of
4 suggestions. And, of course, we're looking at that. Uh,
5 because one of the things that we want to do is to resolve that
6 litigation before it goes to a trial on merits. And, this is an
7 opportunity to hear what you guys think that might be helpful
8 that we might suggest to the plaintiffs in the spirit of
9 compromise.

10 Attorney Jimmy Edwards: Well, is the plaintiff's bar still
11 pushing for the tacit approval? That was happening.

12 Director Sheral Kellar: Some. Yeah. Yes. Yes, sir?

13 Matt Davis: I have a question that's kinda, uh, I guess,
14 switching gears a little bit. But, with epidural steroid
15 injections, or any injection for that matter, we had this nice,
16 little, if they 50% or reasonably better, and, uh, at first,
17 doctors were like, okay, they got better, they got better. A
18 lot of denials occurred because of that. Well, of course, some
19 doctors, you know, they began addressing that. But it also
20 refers to functional improvement. And, I understand it
21 addresses 50% improvement, but, isn't anyone gonna have 50%
22 improvement when they got injected with a lidocaine substance
23 and it's deadened that nerve for at least the time that's in?
24 Which, I know it addresses that. But, their addressing, saying
25 there in their note that, you know, they got a 65-75%
26 improvement for this, you know, two days, or whatever. Well,
27 and then they want another injection. Well, you know, it
28 doesn't really address to us, what's, what's truly a good
29 timeframe.

30 Doctor Jason Picard: What's considered improvement?

31 Matt Davis: Well, a lot of them, many of them, don't
32 address functional improvement at all.

1 Doctor Jason Picard: The guidelines state that you should
2 discuss functional improvement. There are some things that are
3 very specific in the guidelines and they are asking you to
4 require, for instance, if you want to do a spinal infusion, you
5 can't do it more than two levels. There's no ambiguity in that.
6 And, there are other parts of the guidelines that suggest that
7 you should do something. Functional improvement is one of the
8 indicators for a positive response to the injection. But, they
9 also discuss pain response in the appropriate setting as another
10 indicator. So, you can't necessarily hold the provider to a
11 specific, uh, gain for improvement that's not absolutely
12 specified. It has to occur. And, there are some specifications
13 in terms of when you can relieve. Those are very specific in
14 the guidelines in terms of how long it has to last, and how many
15 you can do per year. And those are adhered to. But, again,
16 when something says 'should,' that's much different than when
17 something says 'it must' be done a certain way.

18 Connie: Can I respond to that, as well? In regards to
19 what Matt said about the length of time that they had their pain
20 relieved because they've been injected with lidocaine. They
21 have post-op appointments between 7 and 14 days. By that
22 timeframe, that lidocaine has worn off. And, you're already in,
23 long-term steroids is what's active. So, if they're still
24 having pain relief at that level, then means that the injection
25 helps.

26 Matt Davis: That's, that's my point.

27 Connie: Right. I know what your point is, and I agree
28 with you. And I've spoken the doctors about the functional
29 gains thing.

30 Matt Davis: The doctors are implying that they've have
31 improvement during the timeframe of which...

32 Connie: Right.

1 Matt Davis:... the lidocaine was...

2 Dr. Jason Picard: They're documenting...(Indistinguishable
3 - all speaking simultaneously.)

4 Director Sheral Kellar: Hold on. One at a time, so the
5 court reporter can hear what you saying.

6 Connie: I know what you are saying. Because they're
7 given, and I've spoken them about. I don't know, I didn't know
8 that was an issue for ya'll. But I have spoken to them about
9 their post-op pain level versus their post-op pain level the day
10 of the post-op appointment. It should be based on lidocaine
11 level and not the post-op pain level right after the injection.

12 Matt Davis: Right. That's my point.

13 Connie: And, I've spoken to them about that --- with post-
14 its. We've been addressing that in the office visit. So,
15 hopefully you're gonna see a change. Cause I've put post-its on
16 everybody's desk.

17 Dr. Jason Picard: We do, we do try to use the guidelines
18 for that. But, sometimes, the fact is, it's not well
19 documented. In which case, there are injections. So, I don't
20 know how much denial you see versus approval of this specific
21 group. You use so many different cases involving different
22 things about that procedure that you're discussing. But, we try
23 to adhere to the guidelines and make sure that providers are
24 documenting what the guidelines are requiring.

25 Director Sheral Keller: Yes, ma'am?

26 Speaker: I am Bridget Strange (Company name
27 indistinguishable.) One thing that I've seen is, uh, they'll
28 rate the pain scale on their previous appointment as a nine, and
29 they'll come back after an injection and they'll have their pain
30 scale as an eight. But the doctor will say there's been a 60%
31 improvement. Well, what are we supposed to go by? The percent
32 that the doctor says, or the pain scale the patient gives?

1 Dr. Jason Picard: I would say accept what the provider,
2 uh, puts in the documentation. Cause that is what the
3 guidelines call for. What percentage improvement do you have?
4 You know, you can look at the guidelines in different ways,
5 depending on what your prospective is. And, I've seen many
6 times, uh, people are looking at quantitative in the guidelines
7 to find a reason to make a denial. And that is not what we're
8 to do in the 1009 process. We trying to look to see if the
9 provider has the documentation that is required in the
10 guidelines to allow a procedure to occur.

11 Bernie Davis: I've seen, uh, situations where the
12 guidelines are not clear about, uh, basically --- I want to
13 address the situation where the gentleman had a herniated ---
14 Hypothetical situation --- had a person had herniated disc,
15 uh, two levels above, one level below where age related
16 degenerative, uh, congenital issues. The doctor requested the
17 whole four-levels. The carrier denied it, stating that we would
18 pay for the one level that's herniated, but we're not gonna pay
19 for the above and below levels because they're pre-existing and
20 congenital. A cost appeal process went to the 1009 desk. 1009
21 had permanently been approved the total four-level infusion. I
22 think the biggest concern that I have, --- hypothetically, so
23 that laughter) --- was that we're starting to see a lot now that
24 we're starting to pay for a lot of pre-existing issues. They're
25 not necessarily related to the work claim at all. Only, because
26 it'd be easier on the surgery at the time. And, because they of
27 medical treatment guidelines. They said, you know, the original
28 infusion, yes, it's approved by medical treatment guidelines.
29 But, I don't think we're going deep enough in the records to say
30 this is congenital. A four-level infusion is not to be paid by
31 this carrier because it's a one-level injury. That's my opinion
32 of the situation.

1 Dr. Jason Picard: We do not address causations in any form
2 in a 1009 process. I don't look at anything to determine
3 whether it was work-related. Everything that comes to me is
4 assumed to be work-related.

5 Bernie Davis: What would be the best thing that we can
6 provide to you in order to prove that to you? Or, is it just
7 kinda of the way it's gonna be because --- technically, it's
8 gotta come to you cause part of it is responsible, the insurance
9 company is responsible for it. But the other parts are not.
10 So, it's kinda without...

11 Dr. Jason Picard: I'm not --- this is the first. And, I
12 am not aware of the cases discussed. Cause there'd be so many I
13 don't recall it. But, this is th first I've heard of a case
14 like what you're talking about where partially the injury which
15 is in the same area is work-related and partially not. Do you
16 have a suggestion on that, Judge?

17 Director Sheral Kellar: Uh, the, on the 1010 there is a
18 place to check for causation. Uh, and, I think this is what is
19 important for the claimant and/or his attorney to be involved.
20 Uh, because if it's causation, then you have to go to the judge
21 for them to make a decision.

22 Bernie Davis: So, what, well in this case, for an
23 hypothetical, he and I was certain it had overturned. We had to
24 take care of it. So...

25 Director Sheral Kellar: So, on the front-end...

26 Bernie Davis: ...how do you get pass the...

27 Director Sheral Kellar: On the front-end on the 1010, you
28 did not check causation?

29 Bernie Davis: It had done got pass the 1010. It was
30 denied. It was approved partially.

31 Director Sheral Kellar: Okay. But, what I'm saying is,
32 when you did the 1010, the 1010 was for a four-level infusion.

1 Bernie Davis: That's right.

2 Director Sheral Kellar: Okay. But, you didn't check?

3 Bernie Davis: It was approved with modification.

4 Speakers: Approved with modification --- indistinguishable
5 (various individuals speaking simultaneously) approved with one
6 level that was herniated. Denied for the other three levels as
7 pre-existing as related to the 1009 process.

8 Dr. Jason Picard: Were the providers in agreement that it
9 was, the causation issue, was not all work-related?

10 Bernie Davis: The provider had said that it was already
11 there previously. But, because of the injury, he's now
12 compliant.

13 Dr. Jason Picard: But, is the provider requesting the
14 services? Judge Jones?

15 Judge Brenza Irving Jones. And, a lot of times, you know,
16 once it gets to the point of the provider making a decision,
17 it's out of our hands because you can't step in the shoe of the
18 doctor. Neither can I. And, so, logically, we could look at it
19 and say, "that's illogical" because he only injured one level.
20 But, if there is a medical report that says, this is what's
21 needed, then, I, I mean, the medical treatment guidelines, will
22 not give us the authority to overrule what the doctor has
23 recommended.

24 Bernie Davis: Um hum. So, the question, would, well, I
25 guess, so, you're saying we should go with the second opinion,
26 or something?

27 Judge Brenza Irving Jones: Well, if it, again, if it's, if
28 you're --- cause it sounds like, still, what you're saying is
29 causation.

30 Bernie Davis: Yeah.

1 Judge Brenza Irving Jones: Then, that's something that you
2 need to emphasize on the front-end so that it can go through an
3 additional process before the, uh, the procedure is done.

4 Director Sheral Kellar: Before the procedure is approved.

5 Judge Brenza Irving Jones: Yeah. Before it's approved.

6 Dr. Jason Picard: I think that once you get the response
7 back from the 1009 in that situation, the only direction you can
8 go as far as a carrier is concerned, is not approve it.

9 Judge Jones. Yeah.

10 Dr. Jason Picard: Cause, then you go, then you have to
11 wait on the 1008 process...

12 Judge Brenza Irving Jones: Exactly.

13 Dr. Jason Picard:...to determine whether there's causality
14 between the other levels.

15 Judge Brenza Irving Jones: Exactly.

16 Dr. Jason Picard: So, I mean, it's, and that's not the
17 best way to do that because...

18 Bernie Davis: There's a lot of pre-existing issues out
19 there.

20 (Indistinguishable - various speakers simultaneously.)

21 Director Sheral Kellar: But, your only alternative in such
22 case is to get an approval for a part that's caused by work
23 injury and a part that's not. So, the only recourse you have is
24 on the front-end to just check causations.

25 Judge Brenza Irving Jones: Exactly.

26 Director Sheral Kellar: And, send it to the judge and when
27 you get to the judge, make her or him understand that we're only
28 talking about this first level as opposed to the four levels.
29 Cause, otherwise, it can get approved. And, then you're stuck
30 with it.

1 Attorney John Bruscato: Just because they have a pre-
2 existing condition doesn't mean that it wasn't aggravated by
3 whatever caused the...

4 Director Sheral Kellar: This sounds like a claims attorney
5 (laughter).

6 Attorney John Bruscato: (Laughter.) Obviously, there is
7 some problems.

8 Director Sheral Kellar: Obviously.

9 Judge Brenza Irving Jones: And, the jurisprudence will
10 emphasize disabled. If they were okay even with the
11 degenerative condition, but they can't disable it as a result of
12 the additional injury.

13 Director Sheral Kellar: But, again, that's a decision for
14 the judge to make. But, if you don't check causation...

15 Judge Jones: Right.

16 Director Sheral Kellar:...on the front-end, it's never
17 going to get to her.

18 Judge Brenza Irving Jones: Exactly.

19 Director Sheral Kellar: Okay? Any further questions?
20 Comments?

21 Judge Brenza Irving Jones: He has one. I can see it
22 (laughter).

23 Bernie Davis: I just wanna to re-clarify something. So,
24 if on the BAS scale, if they say eight out of ten in pain and
25 the previous said nine, ten, we need to go by percentage.

26 Dr. Jason Picard: If the provider documents percentage,
27 then that's what is specified in the guidelines. It's specified
28 percentage. If it's a discrepancy in there that the BAS scale
29 is also percentage documented, I don't know if that was
30 inadvertently done, you know? But, if the guidelines specify
31 percentage, the provider is doing it with respect to the
32 guidelines, they know what they need to say.

1 Bernie Davis: That's my point.

2 Dr. Jason Picard: Yeah.

3 Bernie Davis: If, if, cause, I mean, we all know that
4 going down one point on BAS from nine to eight is not 75%.

5 Dr. Jason Picard: Exactly.

6 Bernie Davis: So, I mean, I guess I'm asking like how, I
7 guess a 1010A is in order at that point?

8 Director Sheral Kellar: A 1010A is the request for
9 additional information.

10 Bernie Davis: For the doctor to say, you know, you say
11 75%, but the BAS scale says eight out of ten.

12 Various speakers - (Indistinguishable.)

13 Director Sheral Kellar: Okay. Mr. Edwards? Nothing?

14 Attorney Jimmy Edwards: This, this is one of those
15 hypothetical situations. And, really it's for Dr. Picard.
16 Let's just say in this hypothetical situation where there's a
17 multi-level infusion at issue, and a 1009 process, the director
18 approves. Says, it's okay. This should be done.

19 Dr. Jason Picard: Okay.

20 Attorney Jimmy Edwards: A hypothetical question.

21 Dr. Jason Picard: Okay.

22 Attorney Jimmy Edwards: Anyway, and then the person goes
23 in for surgical clearance, and the next thing that comes is a
24 1010 from a cardiologist saying there's an abnormal EKG. So,
25 the cardiologist wants to do a nuclear stress test, an
26 echocardiogram, a calcium score CT --- what else in a
27 hypothetical situation?

28 Dr. Jason Picard: I don't know, sir.

29 Director Sheral Kellar: (Laughter, also from audience.)

30 Dr. Jason Picard: It's your hypothetical.

31 Attorney Jimmy Edward: A whole lot of very expensive
32 things because the person couldn't be cleared for surgery

1 because of an abnormal EKG. The hypothetical person. And, that
2 presents a problem. What, how does that, is that to stay within
3 the 1009 process, because, of course there's a denial because
4 it's diagnostic test that has nothing to do with the back issue.
5 It has to do with the problem that was found that is not related
6 to the accident. But, I didn't know --- but it is referred to
7 as diagnostic testing, should that stay within the 1009 process
8 or is it we are we off to 1008 petition land? If you can
9 follow?

10 Dr. Jason Picard: So, your question would be, this is a
11 separate issue being filed for the drug procedures?

12 Attorney Jimmy Edwards: That's correct. By a cardiologist.

13 Dr. Jason Picard: That would not be able to be approved.
14 Those types of tests are not within the medical treatment
15 guidelines. It's mostly orthopedic. That's an extensive
16 guideline issue But, there are some things that are not in the
17 guidelines and you have to ask for a variance for those specific
18 things. Typically, a variance wouldn't be used for a procedure
19 that is not within the guideline; and you submitting medical
20 literature to, uh, document the need for that procedure and why
21 it should be removed. So, this is a situation I have not had
22 yet. But, you discussed it specifically. So, I would not be
23 able to approve it because it is not a type of procedure that is
24 covered within the guidelines. So, what recourse can you have?
25 Would that be the carrier?

26 Director Sheral Kellar: I think so.

27 Attorney Jimmy Edwards: My hypothetical situation for the
28 1008 was biased.

29 Dr. Jason Picard: I think that would be the most
30 appropriate thing I would suggest.

1 Judge Brenza Irving Jones: In that hypothetical situation,
2 is it pending, now? (Laughter and comments from audience.) Was
3 a decision already made in that hypothetical situation?

4 Attorney Jimmy Edwards: No. Not in this one.

5 Judge Jones: Oh, somebody else?

6 Attorney Jimmy Edwards: Yeah.

7 Judge Brenza Irving Jones: Ooh.

8 Attorney Jimmy Edwards: All right. I'm sorry. That's why
9 I didn't want to ask the question.

10 Speaker: Dr. Picard, if that gets to you, how does that
11 come back to the carrier?

12 Dr. Jason Picard: If that gets denied, it would have
13 stated that this is not covered in the medical treatment
14 guidelines.

15 Speaker: Okay.

16 Dr. Jason Picard: Or, this is now allowed by the medical
17 treatment guidelines, something to that effect.

18 Director Sheral Kellar: Yes, sir?

19 Attorney John Bruscato: Can the plaintiff's attorney or
20 client ask for a reconsideration for a variance from the medical
21 guidelines?

22 Dr. Jason Picard: Again, that is not what a variance is
23 used for. It is described as used for a specific related, let's
24 say spinal surgery, a new procedure, or a new type of device or
25 something that's being used that basically would involve being
26 discussed in the guidelines but it's not been added to them yet.
27 So, this is totally a different area that's outside of what
28 medical treatment guidelines cover. So a variance wouldn't
29 apply. I would say the 1008 process would be the best way to
30 deal, to address that problem.

31 Attorney John Bruscato: Okay. Do you think there is any
32 interest on the verizon to amend the medical guidelines to

1 include ancillary but necessary procedures that would allow
2 someone to continue their treatment, uh, despite the fact they
3 might suffer from a heart problem or some other type of problem?

4 Dr. Jason Picard: We've not discussed that. This is the
5 first time this specific issue has been discussed. This is why
6 we're having these meetings, you know, to, to start thinking
7 about those things. So, that's not something that's come up yet
8 but it's something we're making note right now and could
9 possibly be discussed. The question too, is it always going to
10 come up, how frequently does it come up, and does this area
11 change in guidelines when it's something that's such an unusual
12 type case. We're not being made aware of it because it just
13 doesn't get to us. It's not covered in the guidelines. So,
14 that's why we're trying to get this information.

15 Attorney John Bruscato: I'm putting in my two cents. It
16 seems to me that if a person needs the treatment in order to
17 receive the surgery...

18 Dr. Jason Picard: It would make sense to me that it should
19 follow the guidelines, because it's testing that is required for
20 that surgical procedure. But, that's beyond my legal medical
21 understanding how that should work.

22 Director Sheral Kellar: Anything further? Okay. Uh, why
23 don't we let Dr. Picard and Cathy tell you some of the things
24 that, uh, they have seen, uh, that you might do differently that
25 could help them to perform their jobs better. Dr. Picard?

26 Dr. Jason Picard: The two sides to the 1009 process are of
27 course the UR representative and the insurance company. And,
28 uh, in terms of what could be done better on the side of the
29 injured worker or their, or rather their representative ---
30 because it's not the injured worker that's making the claim ---
31 is to make sure that the correct documentation is there and that
32 it does meet the guidelines. That's mostly by way of the

1 provider, uh, putting in their appropriate documentation versus
2 if they're in the surgical procedure, the guidelines state that
3 there are certain criteria that has got to be there, got to be
4 documented in order to approve that surgical procedure. And,
5 again, the provider that routinely do it and routinely deal with
6 this, know what they have to have. Sometimes, I see cases where
7 certain information is requested, and there is no apparent
8 reason, there is no conservative treatment, uh, involved. In
9 which case we have to deny because they meet the guidelines
10 criteria. That's not happening as often. That's less than a
11 third of the cases that we get that are denied. But, that is
12 the most likely reason that they're gonna be denied because the
13 documentation is not there to support a procedure or injection.
14 Uh, so that's on the provider's side, or their representative.
15 From the insurance company's standpoint, uh, the most common
16 reason, most frequent reason denied, or returned, their denial
17 is gonna be kinda what I said before. If you're looking at the
18 guidelines just to try to find a reason to deny a procedure,
19 that's not appropriate. If the documentation from the provider
20 is not there and the criteria is not being documented, that is
21 appropriate. So, basically, what I often see is medical
22 opinions from UR companies, from the insurance companies, where
23 the provider or the person that is giving that medical opinion
24 is doing it not based on the guidelines but based on even
25 another guideline, like EG guidelines, or they're doing it based
26 on what they think is the appropriate, uh, procedure, not what
27 the guideline states. So, uh, that's the documentation that
28 needs to be there. It needs to show where the guidelines state
29 that this is not approved. And when they do so, and their
30 decision to denial is apparent.

31 Speaker: In that situation where you, the medical
32 treatment guidelines, do not, uh, go into detail at all on a

1 conditional request, is it appropriate for us at that time,
2 medical treatment guidelines, the burden of proof falls on the
3 UR company to notify and to find another source? Is the OBG an
4 appropriate source for you to bounce that off of?

5 Dr.Jason Picard: No.

6 Speaker: It says in the, in the statute that it is.

7 Director Sheral Kellar: For the 1203.1?

8 Speaker: Yes. It says if it's not in the medical
9 treatment guidelines, you refer to another state's guideline.

10 Director Sheral Kellar: If it's not in the guidelines?

11 Speaker: If it's not in our guidelines, you refer to
12 another state's guidelines for...

13 Director Sheral Kellar: That's just one of the things to
14 look at.

15 Speaker: Or, you can refer to the occupational disability
16 guidelines or any other evidence-based medicine. It's five...

17 Director Sheral Kellar: Yeah. Under 1201.---

18 Speaker: 1201.3...

19 Director Sheral Kellar: 1201.J.

20 Speaker: E, and then M. It goes to M where you can refer
21 to that.

22 Director Sheral Kellar: One of the things...

23 Speaker: So, we're within, right?

24 Director Sheral Kellar: One of the things that, uh, we're
25 considering, uh, is reconciling the statute with the rule. The
26 rule is 2715.

27 Speaker: Um huh.

28 Director Sheral Keller: And the statute is 1203.1. But,
29 what they require are different. I think the rule is more
30 voluminous than the statute. So, we need to rectify that because
31 it's evidence based medicine. They talk about the literature,
32 and so forth and so on. But, they're different. Uh, so, that's

1 one of the problems that we're aware of that we need to work
2 out.

3 Speaker: So, we can or cannot refer to...

4 Director Sheral Kellar: It does, the statute...

5 Speaker: The statute reads that.

6 Director Sheral Kellar: The statute does say you can refer
7 to it, if, because you have three, uh, areas in the guidelines.
8 It's in the guidelines, it's not in the guidelines, or a
9 variance from the guidelines because of some mobility that the
10 patient has means something different. So, if it's not in the
11 guidelines, you go to, uh, Section D? Is that what it says?

12 Speaker: 1203.1D and then, I think M.

13 Director Kellar: Yeah. And that has a list of things that
14 you're to look at.

15 Speaker: Um huh.

16 Director Sheral Kellar: And, that was the criteria that we
17 used in coming up with our guidelines?

18 Speaker: Yeah.

19 Director Sheral Kellar: And, so you're supposed to use
20 that same criteria to present to the doctor to support whatever
21 treatment it is that you want. But, that ought to come from the
22 healthcare provider. Not from the UR or the...

23 Speaker: Let's be honest. We're, that's asking a lot, in
24 some instances, from the provider to not only send us that
25 request but then provide information outside of what's in the
26 guidelines. So, I think the UR company is going the extra mile
27 whether or not they're approving or denying. Cause we've done
28 both based on if it's not in the guidelines, we've done both
29 whether denied or approved, based on what OBG said or what
30 another state's guidelines says. So, but I mean, I guess my
31 question is, if we're denying something based on OBG and you

1 just said you wouldn't take what we said what the OBG is. Am I
2 misunderstanding?

3 Dr. Jason Picard: No. Normally, uh, we have medical
4 treatment guidelines for what we are looking for, for guidance
5 in terms of making a decision. If a procedure is being asked
6 for that is not within the guidelines whatsoever, you know. For
7 something that's just not in the guidelines. I'm gonna deny it
8 because it's not in the guidelines. Unless, there's either a
9 second opinion or some literature, or something from a variance
10 that's very compelling that the procedure should occur. Cause
11 I'm likely to make a determination of what I think is the right
12 thing to do without the guidelines being consulted.

13 Speaker: Okay.

14 Dr. Jason Picard: You know, I'd like someone to look it in
15 terms of the case. I am not the provider that's treating the
16 patient. I'm not gonna look at this and say, 'this is what I
17 think.'

18 Speaker: Okay.

19 Dr. Jason Picard: You know, if there's no guideline on
20 that, I'm not gonna make a decision. Until they process his
21 problem is the best way to deal with that.

22 Speaker: Okay. Thanks. So, this is a bad situation, a
23 1009 would not be a good...

24 Director Sheral Kellar: Well, I, I looked at that. It's
25 not in the guidelines. It would be the healthcare provider who
26 would be submitting additional evidence...

27 Speaker: That's what the statute reads. Correct.

28 Director Sheral Kellar: I wouldn't think it would be the
29 UR guys who would use additional evidence to deny it.

30 Speaker: Yeah. But also, if they don't, if they do give
31 us information...

32 Director Sheral Kellar: Then, you can respond with it.

1 Speaker: We can respond by referring to...

2 Director Sheral Kellar: Exactly. Exactly. And, I think
3 that's what the medical treatment guidelines division, in cases
4 where guidelines don't speak to a particular treatment that
5 something comes from the healthcare provider and something comes
6 from you which shows that that's what he is requesting is not
7 the best evidence-based medicine for this particular procedure.
8 And, then you base your denial on that.

9 Speaker: Okay.

10 Director Sheral Kellar: It goes to the medical director
11 that he has what both of you have submitted and can make a
12 decision based on those things. Anything else? Cathy?

13 Cathy Chesson: I'm Cathy. I'm one of the RNs in medical
14 services. I've seen your names on a lot of the papers. It's
15 nice to put faces to some of those names. Uh, I deal on the
16 front-end, sometimes inputting the 1009s into the system and
17 also prepping the 1009s in order to see if they're appropriate;
18 if they're complete enough to send to Dr. Picard. One of the
19 issues we've had, and it's been an ongoing issue, is that
20 whoever is submitting those 1009s to us, is not sending in a
21 complete 1009. Uh, it may be missing the 1010. So, we've
22 implemented something on our end called the up frontend
23 projection. So, if I get that file and I look at it and there's
24 no 1010, I'm going ahead and send it right back to you cause
25 there is no 1010. But, then may find out three hours later that
26 that same party is now sending the 1010 and some medical
27 documentation. And, there could be 20 other submissions in
28 between that. So, we're not gonna know that you're sending in
29 some more later on unless you specify. So, we ask, to try an
30 expedite the whole process for those of you who are submitting
31 the 1009s, to please submit the 1009 with the signature, with

1 the 1010, and the medical records so that we can move along in
2 the process and avoid those frontend rejections.

3 Director Sheral Kellar: Thank you, Cathy.

4 Cathy Chasson: Uh hum.

5 Director Sheral Kellar: Is there anything further from
6 anyone? Any comments? Okay. If there's nothing further, then
7 I think that will conclude our Town Hall Meeting. Thank you all
8 very much for coming and for your comments, uh, and as I said,
9 with medical records. And, we will review, we're reviewing, uh,
10 those records after we complete all of the, uh, Town Hall
11 Meetings at the end of this month and hopefully we will
12 incorporate some of your suggestions into revision of 2715.
13 We're not, we're now throwing the medical treatment guidelines
14 out. (Laughter from audience.) We're going to revise them to
15 make it easier for you to deal with. Thank you very much. You
16 are free to go.

17 Judge Brenza Irving Jones: In previous meetings, Judge
18 Kellar always presents them with a gift. And, she doesn't
19 present them with a gift as payment. She just presents them
20 with a gift just to show appreciation for their taking out their
21 time to come and speak with us. And, so, I'd like to give her
22 the same courtesy. And, I want to say that I'm not, this is
23 not from me. It's from the Workers' Compensation community
24 because that's what we are. We're the Workers' Compensation
25 community. Any one of us that's dealing with anything dealing
26 with an injured worker, that's what we are. And, I always say
27 as a Workers' Comp. Judge, that, uh, it's my desire to just have
28 resolution. And, I think through all of us working together and
29 her taking out her time to come and speak, how to make things
30 better, I think that's what we're headed toward, more and
31 greater resolutions. So, just from the Workers' Compensation
32 community in Northeast Louisiana, thank you.

1 Director Sheral Kellar: Thank you. (Handclapping). Thank
2 you, guys.

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